



INVESTOR UPDATE

January 2021

Radius®

Safe Harbor

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Agenda

- Base Business
- 2021: 4 Key Areas of Focus
- US TYMLOS-SC Commercial
- Current Late Stage Pipeline
- RAD011: Recent Asset Acquisition

Base Business

- **TYMLOS[®]**
 - 2020Q4 projected quarterly net revenue: highest to date: \$59+ million
 - 2020 full year net revenue projection: \$207+ million
 - 1,500+ net new patients in December: 20% increase from previous four-month trailing average
- **Three Phase 3 pivotal studies currently on track for readouts in 2021Q4**
 - ATOM: abaloparatide-SC for male osteoporosis
 - wearABLE: abaloparatide-TD
 - EMERALD: elacestrant (partnered with Menarini Group)
- **Business development**
 - Paladin Labs Inc. commercial agreement in Canada for abaloparatide-SC and TD
 - Teijin Pharma Limited in Japan; continued progress
 - Research collaboration agreement reached with Massachusetts General Hospital for SIK inhibitors
 - Completed transaction with Menarini Group for elacestrant
 - Completed transaction with Ellipses Pharma for RAD140

2021 Financial Forecast

- Calculations based off 2021 TYMLOS[®] SC U.S. net revenue of \$251 million

Non-GAAP by Segment <i>\$ millions</i>	Actual FY19	Forecast FY20	2021 Forecast						FY21
			SC US	TD US	Intl.	Elace	RAD011	Corp.	
Product Revenue	173	207+	251	-	-	-	-	-	251
Milestones/Royalties, net	-	27	-	-	10	-	-	-	10
Total Revenue	\$173	\$234	\$251	-	\$10	-	-	-	\$261
Gross Profit	\$158	\$218	\$231	-	\$9	-	-	-	\$240
R&D ^(1,2)	(108)	(148)	(47)	(59)	-	-	(7)	-	(113)
SG&A ⁽³⁾	(138)	(125)	(84)	-	-	-	-	(32)	(116)
Operating Expenses	(\$246)	(\$273)	(\$131)	(\$59)	-	-	(\$7)	(\$32)	(\$229)
Adjusted EBITDA	(\$87)	(\$55)	\$100	(\$59)	\$9	-	(\$7)	(\$32)	\$11

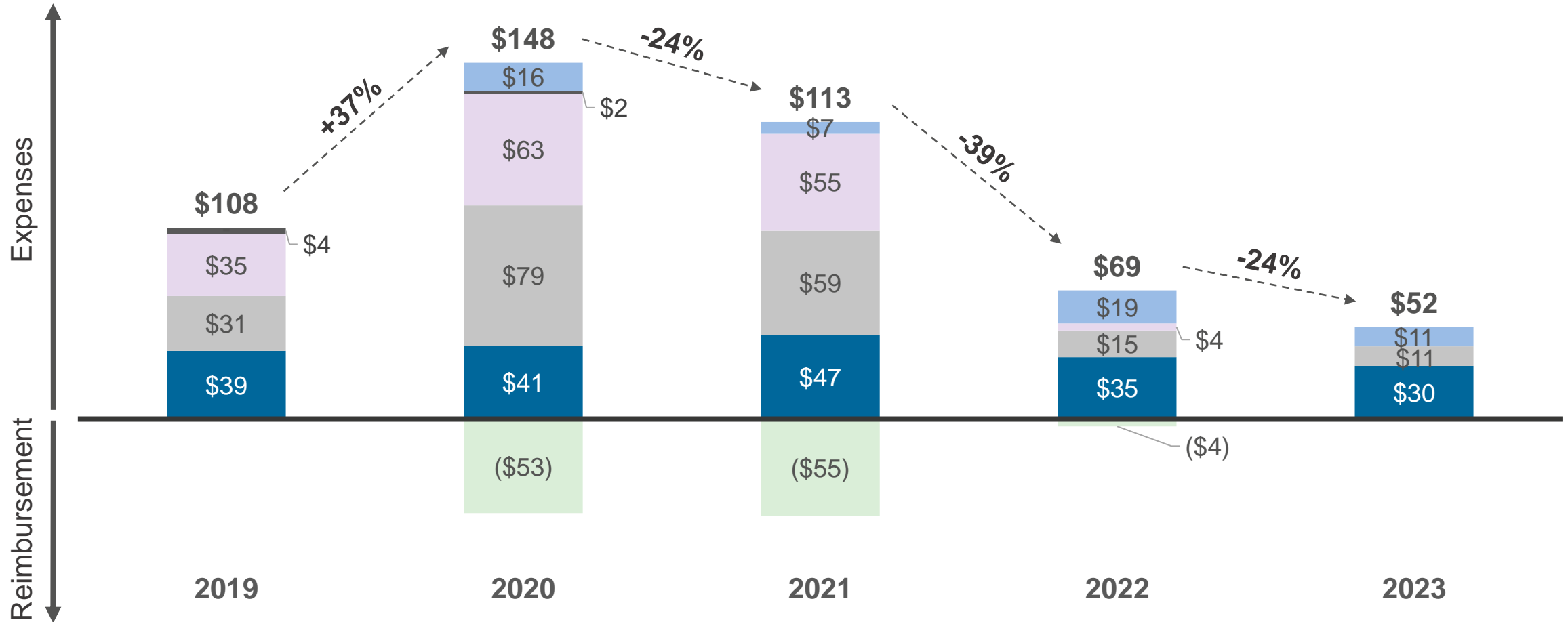
(1) R&D includes a one-time charge of up to \$16.0 million in the fourth quarter of 2020 for the acquisition of RAD011

(2) R&D is net of Menarini Group reimbursement for elacestrant program in 2020 and 2021

(3) Excludes stock-based compensation

R&D: Progression and Composition

■ TYMLOS SC
 ■ Abalo TD
 ■ Elacestrant
 ■ Elacestrant Reimbursement
 ■ RAD140
 ■ RAD011



2021: Key Areas of Focus

1) Abaloparatide

- Growth: US TYMLOS-SC product: net new patients
- Expansion of global footprint of SC & TD product
- Pivotal trial read-out preparation: wearABLE & ATOM phase 3 studies
- Commercial launch preparation for possible male & patch indications

2) Elacestrant

- Pivotal trial read-out preparation: mono-therapy phase 3 trial
- Continue to ensure alignment with Menarini on all aspects of the collaboration
- Support Menarini where possible on ROW regulatory plans and timelines
- Collaborate, as appropriate, with Menarini on combination therapy opportunities

2021: Key Areas of Focus

3) RAD011

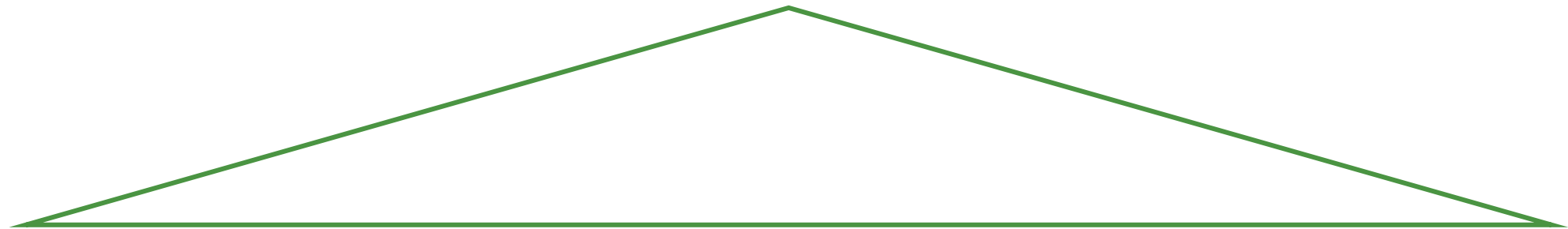
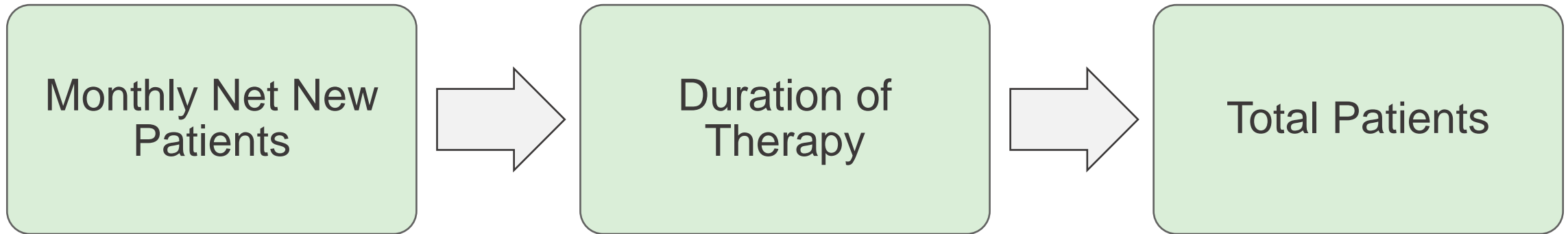
- Complete asset integration and full team formation by April 1, 2021
- Request FDA meeting with phase 2B/3 protocol in Q1, 2021
- PWS patient advocacy: establish contact and maintain proper relationship
- Initiate informative pre-clinical work for molecule
- Investigate additional indications with 'read across' endpoint(s) and data

4) Discovery Science/Innovation

- Be active and visible in the 'space' and science community
- Intersection: core knowledge/expertise with new technologies
- Life cycle evolution: with current technologies/targets etc.

Commercial

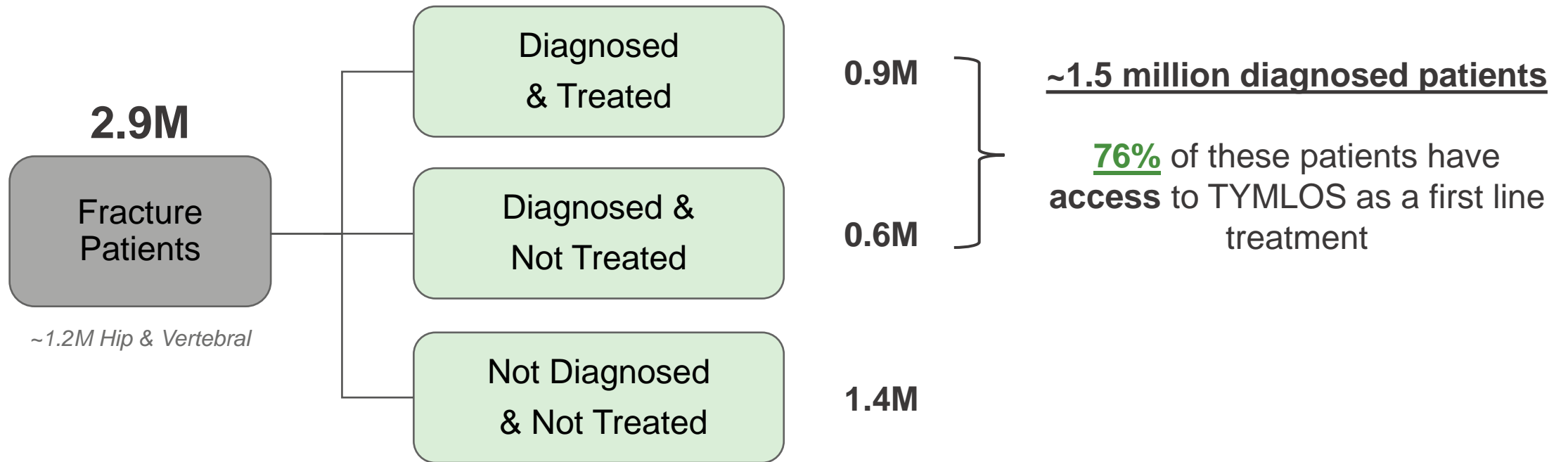
Net New Patient + Duration = Net Revenue



4 Month Trailing Average ⁽¹⁾	Dec 2020 Net New Patients	December % Change
1,278	1,538	+20%

(1) Average of August, September, October, November

Predominant Patient Focus for US Commercial



*According to AACE/ACE Clinical Practice Guidelines for the Diagnosis and Treatment of Postmenopausal Osteoporosis – 2020 Update

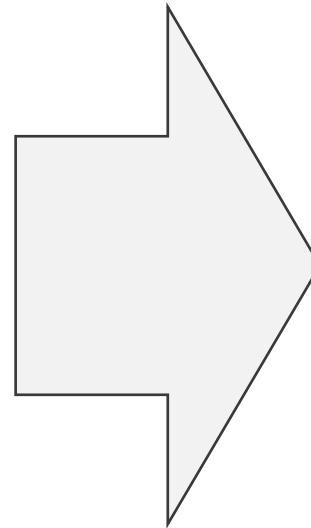
Ref: 1. Wright NC, Looker AC, Saag KG, et al. The recent prevalence of osteoporosis and low bone mass in the United States based on bone mineral density at the femoral neck or lumbar spine. *J Bone Miner Res.* 2014;29(11):2520-2526. 2. NOF/DRG; IMS; Truven; Definitive Healthcare

AACE Guidelines

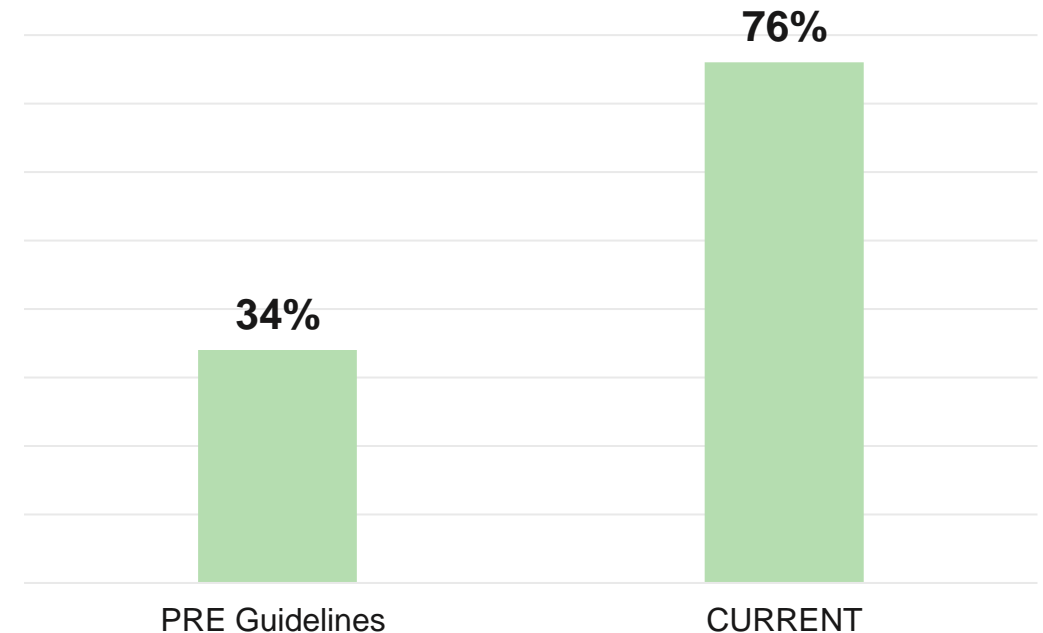
First Line Coverage: doubled + since AACE guidelines issued in 2020

Guidelines:

“Anabolic and dual-action agents may be preferable for patients at very high risk of fracture as initial therapy”*



% of Covered Lives w/ Fracture Exemption

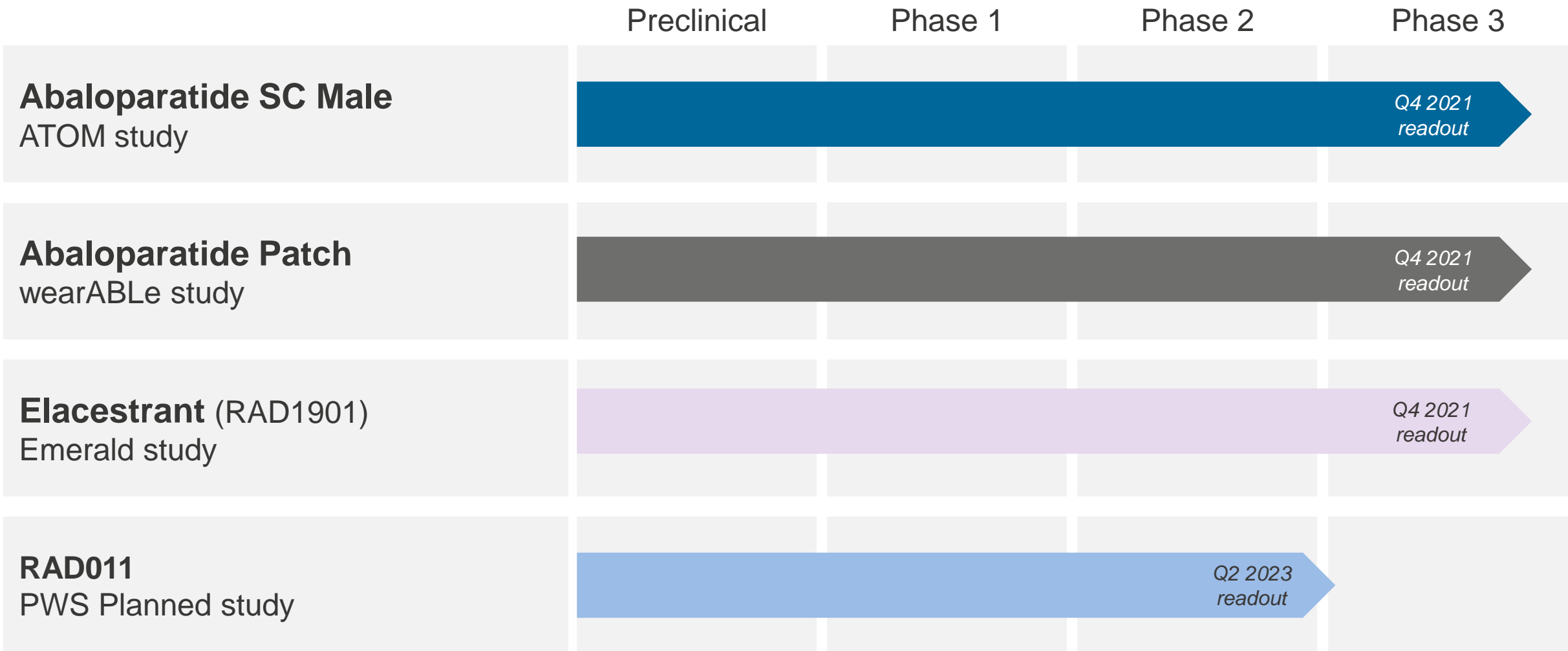


AACE, American Association of Clinical Endocrinologists; ACE, American College of Endocrinology

*According to AACE/ACE Clinical Practice Guidelines for the Diagnosis and Treatment of Postmenopausal Osteoporosis – 2020 Update

Ref: Camacho, PM, et al. AACE/ACE Clinical Practice Guidelines for the Diagnosis and Treatment of Postmenopausal Osteoporosis – 2020 Update. Endocr Pract. 2020;26 (Suppl 1):1-44

Current Late Stage Pipeline



Recent Asset Acquisition

RAD011

- **Synthetic cannabidiol compound: chemically identical to botanical cannabidiol**
 - Clinical data in 150 patients across multiple indications
 - Seven years of orphan drug exclusivity and fast track status
 - Novel formulation patents until 2035 and, if granted, methods of manufacturing patents until 2040
- **Advantages of synthetic formulation & manufacturing:**
 - Process with typical yields of >99% in assay purity and excludes THC, cannabinal and dronabinol
 - Utilizes standardized regulatory and quality control requirements
 - Scalable to support market needs with supply chain consistency
- **Benuvia Manufacturing to be primary supplier**
 - cGMP, FDA and DEA inspected and certified operational manufacturing plant
 - Currently manufacturing FDA-approved cannabinoid drug, SYNDROS®

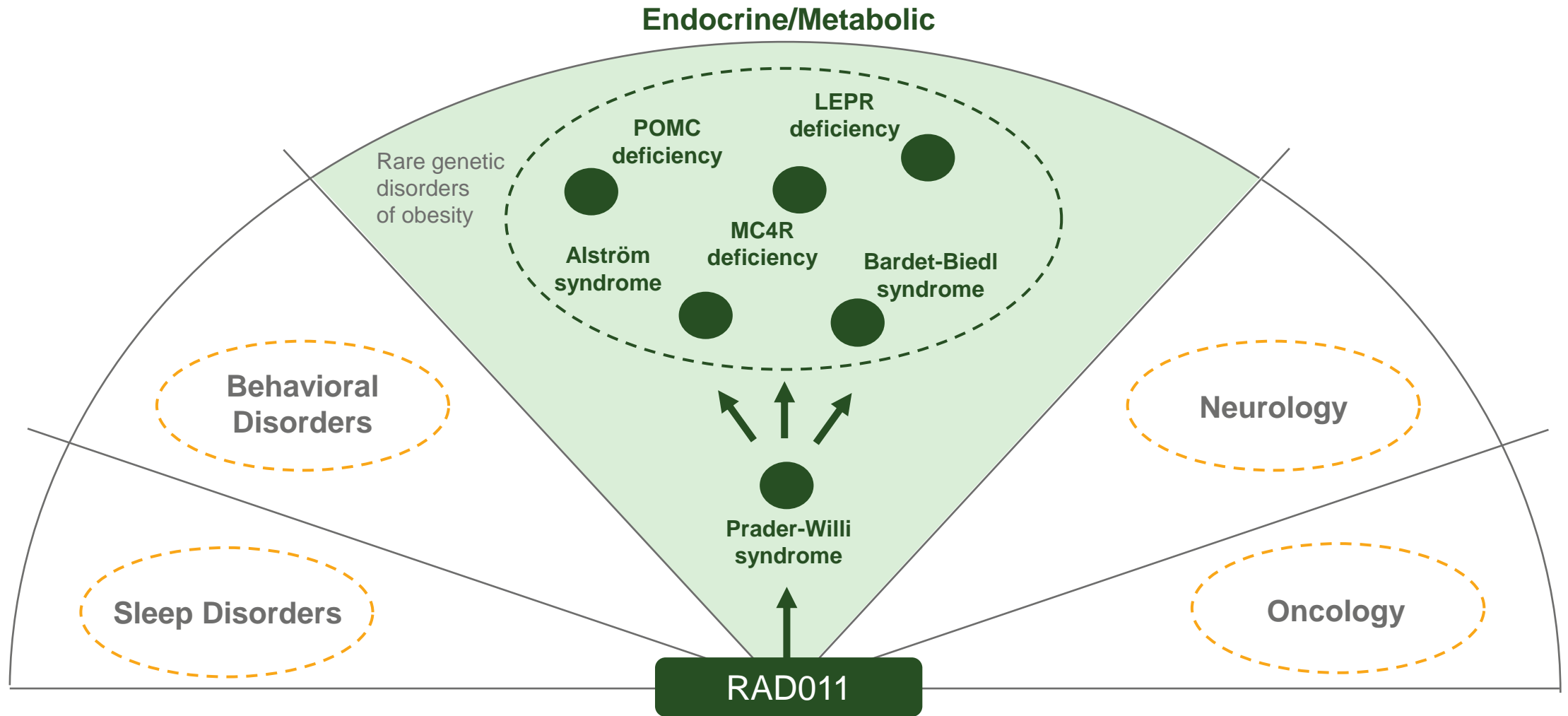
Transaction Details

- Acquired global development and commercialization rights to RAD011, on December 30, 2020
- RAD011: pivotal-trial ready product with Orphan and Fast Track designations granted
- Counter-party: Benuvia Therapeutics - acquired assets out of Insys Therapeutics bankruptcy
- Deal terms:
 - Upfront consideration: \$12.5 million
 - Development milestones:
 - For the first indication (expected to be Prader-Willi syndrome): up to \$15 million
 - For the next three indications (at Radius's discretion): up to \$45 million
 - Radius life cycle planning freedom
 - Sales based milestones plus royalties: tiered, high single digit effective rate

Business Rationale

- **Addition of pivotal-ready, orphan disease asset initially targeted for patients with PWS**
 - Pipeline within a program: multiple endocrine/metabolic orphan indications possible beyond PWS
- **Increases ‘optionality’ to unlock value through late-stage pipeline readouts**
 - Four pivotal-trial readouts expected over 24 months (Q4, 2021 to Q4, 2023)
- **Reduced concentration risk: move from one core Radius asset to two**
 - Abaloparatide and RAD011, in addition to elacestrant (partnered with Menarini Group)
- **Transaction and clinical trial costs absorbed without any equity dilution**
 - 2021 objective retained: generate cash for the first time since company created

PWS: leading to potential additional disease applications



Endpoint intersection: hyperphagia, weight control, anxiety, daytime sleepiness

Thank You