



Q2, 2021 Earnings

August 5, 2021

Radius®

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Agenda

- Opening Comments – Kelly Martin
- Q2, 2021 and Q2, 2021 Year-to-Date Financial Results – Jim Chopas
- TYMLOS® SC U.S. Commercial Update – Sal Grausso
- Clinical Portfolio Update – Chhaya Shah
- RAD011: Program Update – Liz Messersmith
- Q&A

Opening Comments

Focus over the last fourteen months:

- 1) Reposition the company to enhance shareholder value opportunity
- 2) Establish meaningful and sustainable P+L operating leverage
- 3) Set direction and establish steps necessary to become cash flow positive
- 4) Improve execution and completion of pivotal trials (ATOM, wearABLE & EMERALD)
- 5) Reduce financial 'event risk' = elacestrant out-licensing
- 6) Further distribute clinical & science risk = RAD011 in-licensing
- 7) Grow the value of the abaloparatide molecule in the U.S. and globally

Anticipated Timeline for 2H, 2021

August

December

- ATOM readout
- EMA resubmission for abaloparatide
- EMERALD readout
- SCOUT initiation¹
- wearABLE readout

1. Targeting initiation in Q4, 2021 or early Q1, 2022

Additional Commentary

- Transdermal System (if approved): accretive to cash flow
- Expansion of TYMLOS indication to male patients (if approved): accretive to cash flow
- Global expansion of TYMLOS: accretive to cash flow with additional geographic progress
- Why look at depot? Potentially transformational vs. incremental; new delivery option for patients
- Why add RAD011? Potentially transformational vs. incremental; multiple orphan indications
- Why out-license elacestrant? Outsized 'event risk' relative to company fundamentals at that time
- Why narrow the commercial focus? Can 'win' on depth and not on breadth
- Increased focus on BOTH new patients and existing 'refill' patients

Financial Results

Q2 Income Statement

USD million

Summary Financial Statement	US GAAP		Non-US GAAP		Difference
	Q2 2021	Q2 2020	Q2 2021	Q2 2020	Non-US GAAP
Product revenue, net	51.8	50.1	51.8	50.1	1.7
License revenue	0.0	0.0	0.0	0.0	0.0
Cost of Goods Sold	(4.6)	(4.3)	(4.4)	(4.1)	(0.3)
Gross profit / (loss)	47.2	45.8	47.4	46.0	1.4
<i>Product Gross Margin %</i>	91%	91%	92%	92%	N/A
Research and Development	(27.0)	(44.9)	(25.3)	(42.9)	17.6
Selling, General and Administrative	(32.1)	(38.2)	(28.0)	(32.2)	4.2
Total Operating Expenses	(59.1)	(83.1)	(53.3)	(75.0)	21.7
Other Income / (Expenses)	(4.9)	(6.6)	(4.5)	(2.2)	(2.3)
Net Income (Loss)	(16.8)	(43.9)	(10.5)	(31.1)	20.6
Basic and diluted EPS	(0.35)	(0.95)	(0.22)	(0.67)	0.45
Weighted Avg. Shares	47.4	46.4	47.4	46.4	1.0

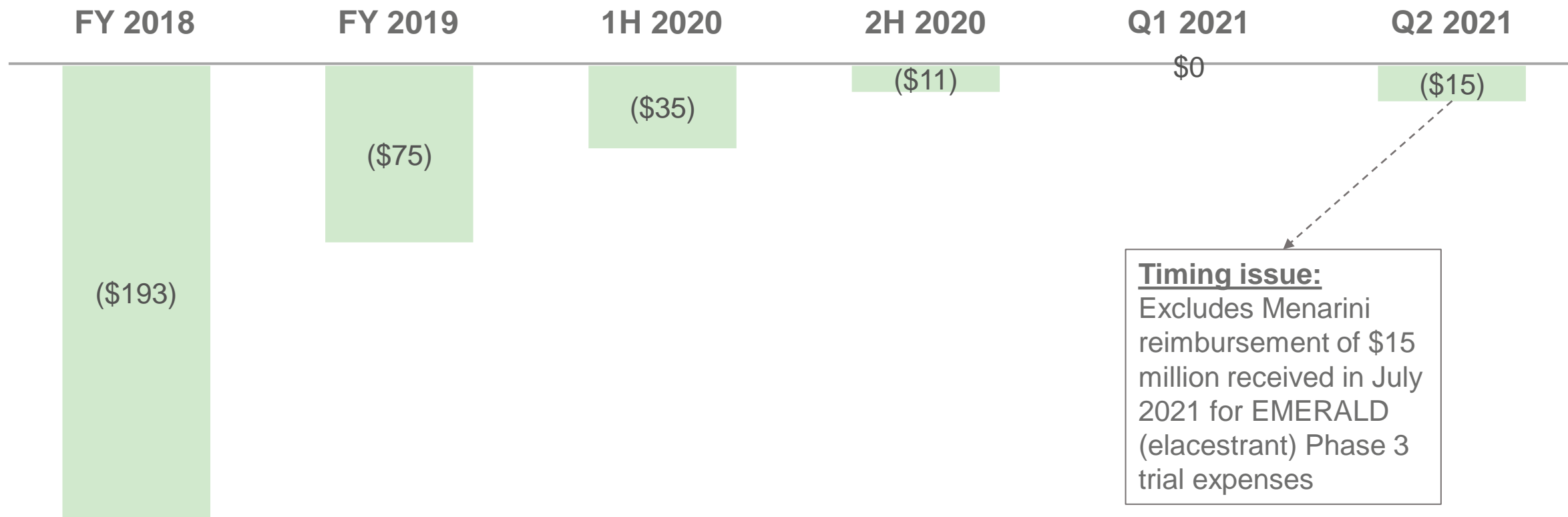
Q2 Year-to-Date Income Statement

USD million

Summary Financial Statement	US GAAP		Non-US GAAP		Difference
	Q2 2021 YTD	Q2 2020 YTD	Q2 2021 YTD	Q2 2020 YTD	Non-US GAAP
Product revenue, net	97.1	98.0	97.1	98.0	(0.9)
License revenue	11.0	0.0	11.0	0.0	11.0
Cost of Goods Sold	(8.7)	(8.3)	(8.3)	(7.9)	(0.4)
Gross profit / (loss)	99.3	89.7	99.7	90.1	9.6
<i>Product Gross Margin %</i>	91%	92%	91%	92%	N/A
Research and Development	(58.4)	(83.9)	(55.1)	(80.1)	25.0
Selling, General and Administrative	(66.2)	(74.7)	(55.2)	(64.6)	9.4
Total Operating Expenses	(124.6)	(158.6)	(110.3)	(144.7)	34.4
Other Income / (Expenses)	(7.3)	(12.7)	(8.5)	(4.0)	(4.5)
Net Income (Loss)	(32.7)	(81.5)	(19.0)	(58.6)	39.6
Basic and diluted EPS	(0.69)	(1.76)	(0.40)	(1.26)	0.86
Weighted Avg. Shares	47.1	46.3	47.1	46.3	0.8

Cash Flow: FY 2018 through Q2 2021

USD million, non-US GAAP



2021 Forecast: Reaffirming Adjusted EBITDA Guidance

USD million, non-US GAAP

	Actual	Actual	2021 Forecast						FY 2021
	FY 2019	FY 2020	SC US	TD US	Intl.	Elace.	RAD011	Corp.	
Product Revenue	173	208	240	-	-	-	-	-	240
Milestones & Royalties	-	30	-	-	11	-	-	-	11
Total Revenue	\$173	\$239	\$240	-	\$11	-	-	-	\$251
Gross Profit	\$158	\$222	\$221	-	\$11	-	-	-	\$232
R&D ^(1,2)	(107)	(153)	(40)	(52)	-	-	(17)	-	(109)
SG&A ⁽³⁾	(137)	(123)	(75)	-	(5)	-	-	(33)	(113)
Operating Expenses	(\$244)	(\$276)	(\$115)	(\$52)	(\$5)	-	(\$17)	(\$33)	(\$222)
Adjusted EBITDA	(\$86)	(\$54)	\$106	(\$52)	\$6	-	(\$17)	(\$33)	\$10

(1) R&D includes a one-time charge of \$16 million in the fourth quarter of 2020 for the acquisition of RAD011

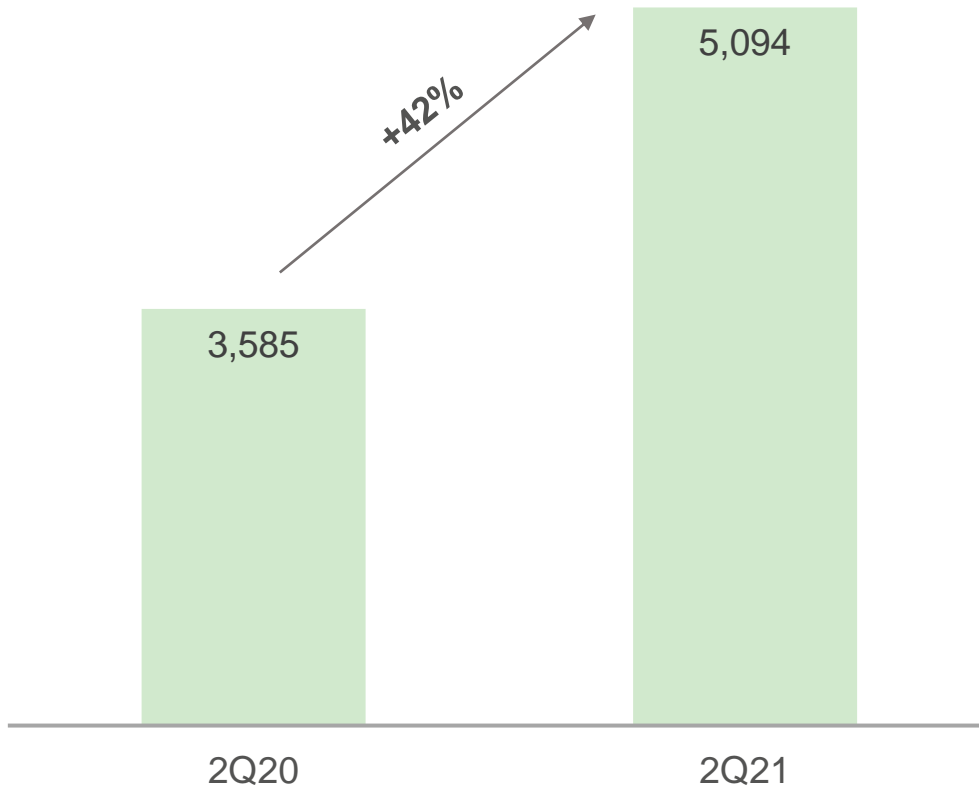
(2) R&D is net of Menarini Group reimbursement for elacestrant program in 2020 and 2021

(3) Excludes stock-based compensation

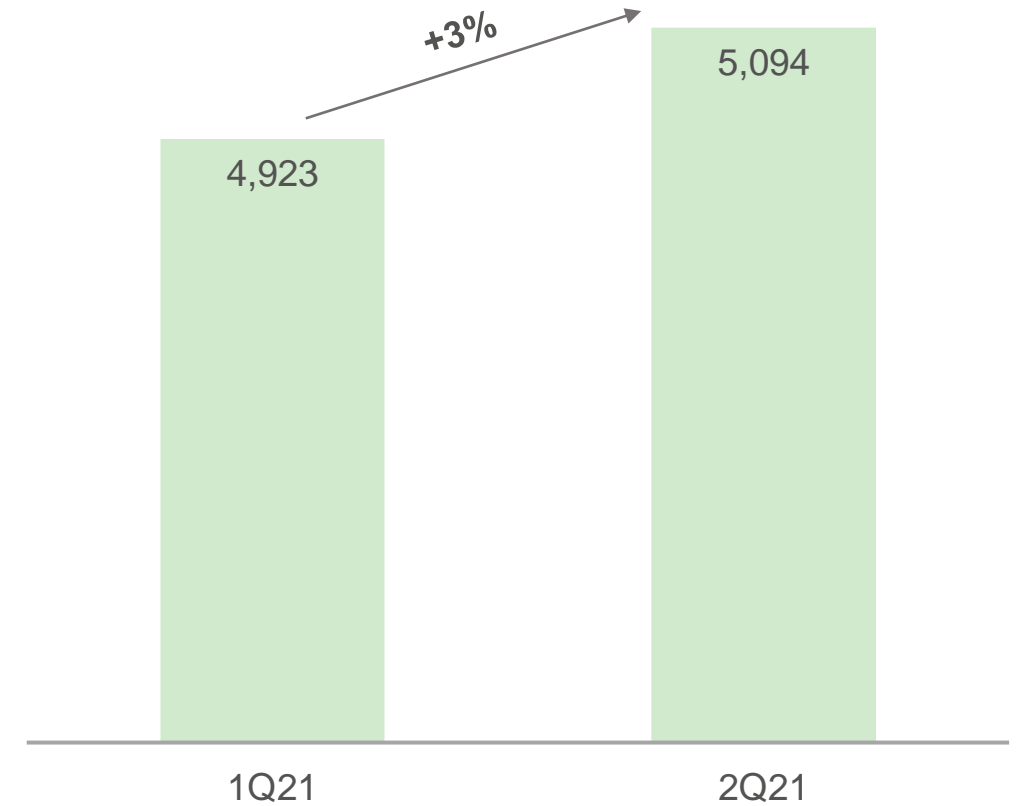
TYMLOS Commercial

New Patients on TYMLOS

Year-over-Year Growth



Quarterly Growth



Note: New patients on TYMLOS are defined as those patients who have been prescribed TYMLOS and subsequently received their first dose.

TYMLOS Commercial

1 Focus the business on the bone & fracture segment

- TYMLOS year-over-year new patient growth of 40+% in Q2, 2021 and 18% in 1H, 2021
- Top 500 prescribers account for ~50% of the business in Q2, 2021 vs. ~32% in Q1, 2021
- In Q2, 2021, ~50% of our top 125 prescribers were orthopedic or spine focused practices
- New patient growth attributable to ortho/spine & bone health accounts accelerated vs. Q1

2 Sales organization focus

- Added ~20 Fracture Account Specialists – most with orthopedic sales experience
- Increased revenue productivity per sales employee – progress in depth, not breadth
- Continuous refinement of account segmentation reinforcing core focus

Clinical & Regulatory Progress

Pivotal Trial Progress and Globalization Progress

1 Execution of Phase 3 trials: ATOM (Male), wearABLE (TD), EMERALD (elacestrant)

- All three pivotal trials remain on track for topline readouts in 2H, 2021
- Elacestrant BE study established bioequivalence between clinical and commercial tablets
- The commercial elacestrant drug product met the strict FDA bioequivalence criteria when manufactured at commercial site and at commercial scale

2 Globalization of the abaloparatide asset

- Regulatory success achieved in Japan by partner Teijin Pharma Limited
- Partner in Canada, Paladin Labs, progressing towards submission with Health Canada
- Current plans are to resubmit EMA dossier in Q4, 2021
- Discussions ongoing for additional geographic expansion

RAD011

Pivotal PWS Trial Progress

1 Lead indication: Prader-Willi Syndrome

- Completed Type C meeting with the FDA in June
- Based on FDA feedback, aim to start global pivotal trial in Q4, 2021 or early Q1, 2022
- Approximately 200 PWS individuals at 30+ global sites are planned for inclusion

2 Life Cycle Management: “pipeline within a molecule”

- In 2H, 2021, anticipate adding two additional orphan pivotal studies to be initiated in 2022
- Global opportunity assessment underway for RAD011 and all possible indications
- Company intends to self-fund RAD011 development through existing cash/cash flow

Q&A

Q2 GAAP to Non-GAAP Reconciliation

USD million

Reconciliation US GAAP to Non-GAAP		
(USD Million)	Q2 2021	Q2 2020
GAAP Net Loss	(16.8)	(43.9)
Stock-based compensation - Research and Development	1.6	1.9
Stock-based compensation - Selling, General and Administrative	4.1	6.0
Intangibles amortization	0.2	0.2
Non-cash interest	0.4	4.4
Depreciation - Research and Development	-	0.1
Depreciation - Selling, General and Administrative	-	0.1
Non-GAAP Net Loss	(10.5)	(31.1)

Q2 Year-to-Date GAAP to Non-GAAP Reconciliation

USD million

Reconciliation US GAAP to Non-GAAP		
(USD Million)	Q2 2021 YTD	Q2 2020 YTD
GAAP Net Loss	(32.7)	(81.5)
Stock-based compensation - Research and Development	3.2	3.5
Stock-based compensation - Selling, General and Administrative	7.9	9.8
Intangibles amortization	0.4	0.4
Non-cash interest	0.8	8.7
Depreciation - Research and Development	0.1	0.3
Depreciation - Selling, General and Administrative	-	0.2
Gain on extinguishment of debt	(2.0)	-
Debt refinancing charges - Selling, General and Administrative	3.1	-
Non-GAAP Net Loss	(19.0)	(58.6)